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## **MUNTERS LAUNCHES REVOLUTIONIZING IOT SOLUTION IN CONNECTING FARMS AND PROCESSING PLANTS**

**Munters is launching a IoT (Internet of Things) solution through their products at the International Production and Processing Expo, using innovative technology in order to shape the future of how business in the farming industry connect.**

Munters Group, a global leader in energy-efficient air treatment and climate solutions, announces the launch of the Echo / Sonar Solution at the International Production and Processing Expo on January 30th 2018 in Atlanta. Combining forces, Munters delivers Echo, the new on-farm wireless sensor technology in conjunction with innovative analysis software Sonar, developed and supported by newly acquired MTech Systems.

The collaboration of connecting farms through equipment and software will transform the Munters' offering through advances in data analytics and machine learning. The combination of the two elements significantly improves the access to big data and removes the traditional separation between hardware and software. With a concrete business model built to generate value through efficiency and profitability to all stakeholders in the value chain, the Echo/Sonar solution promises to revolutionize the poultry production industry. In the near future also other industries such as pig and greenhouse production will be covered by this IoT solution.

The Echo / Sonar new solution merges hardware development into the software cycle, ultimately ensuring full control of the whole supply chain from farm to fork. Echo is a communication module that is easy to install, flexible and wireless, and contribute to increased production efficiency. Sonar is a software monitoring solution, constantly improves creation of information and data analytics, bringing new levels of intelligence and finding the previously unknown cause-and-effect factors that are today limiting the end results in poultry production.

"By leveraging the expertise and experience of MTech and the Munters organization, it has allowed the company to offer a solution that puts the power of information in the customer's hands. The first large order was confirmed in 2017, with customers on the way to install Munters IoT application gearing to partake in the future of farming. The overall objective is to optimize the value chain for integrators, distributors and farmers all over the world to uncover and maximize opportunities," says Peter Gisel-Ekdahl, President Business Area AgHort.

### **For more information:**

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### **About Munters Group**

Munters is a global leader in energy efficient air treatment and climate solutions. Using innovative technologies, Munters creates the perfect climate for customers in a wide range of industries, the largest being the food, pharmaceutical and data center sectors. Munters has been defining the future of air treatment since 1955. Today, around 3,500 employees carry out manufacturing and sales in more than 30 countries. Munters reports annual net sales in the region of SEK 6 billion and is listed on Nasdaq Stockholm. For more information, please visit [www.munters.com](http://www.munters.com)