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New Look, Expanded Capabilities: Meet Tilley Distribution

[Middle River, MD] The past twelve months have been a period of transformative change for Tilley Distribution. On the heels of three strategic mergers and acquisitions in 2021 and early 2022, we have integrated teams, processes and technologies on a global scale. Building on the strong relationships formed by legacy companies Callahan Chemical, Ingredients Solutions Inc. and Phoenix Aromas, we're excited about the expanded services and product catalog we now provide our clients.

Bringing More to the Table

Our strategic growth strategy has focused on identifying high-value food and beverage ingredients, including hydrocolloids and gums. These products, backed by industry-leading technical support and other value-added services, position Tilley as a dynamic, solutions-based partner for manufacturers.

A Decidedly Global Flavor

In addition to expanding our product list, Tilley is constantly investing in our global warehousing and distribution capabilities. Our organization now offers distribution centers in the United Kingdom, Europe, Asia, North America and Brazil. These hubs are linked with a robust fleet of truck and rail capabilities strategically located close to our manufacturing partners.

Our global footprint allows for convenient shipping times on thousands of specialty ingredients comprising several markets, giving production managers access to food, flavor and fragrance products with fast, reliable turnaround.

"Tilley Distribution is not only proud of our expanded capabilities but of the people that are now part of our new organization. The culture of a "Customer Centric Philosophy" that has built many of our organizations is now thriving under one company, Tilley Distribution." Said Bill Fluharty, Vice President of Sales, Tilley Distribution.

Working with Tilley Distribution

Some things haven't changed, of course. We pride ourselves in exceptional supplier and customer partnerships providing value to both in efforts to strengthen the supply chain. Tilley Distribution is also home to extensive laboratory facilities, technicians and representatives who take a collaborative approach to product development and solving manufacturing challenges.

Stop by [booth C13447](#) to learn more about our year of transformative change or visit TilleyDistribution.com.