

## JS Proputec A/S expands US Operations with New Sales Manager

JS Proputec A/S is proud to announce our official establishment in the United States! With the hiring of Austin Angell as our US Sales Manager, we are taking a significant step towards being closer to our customers and delivering exceptional service.

Austin Angell, with years of experience in the *meat rendering* industry, has been representing us in the US for the past few months. He has already made great strides by visiting existing and potential key customers. His deep industry knowledge makes him a valuable resource in addressing daily challenges faced by our clients.

In December 2024, Austin returned to our headquarters in Hjoerring, Denmark, for a more in-depth introduction to our products, sales tools, and the general and specific applications of our lamella pumps and lamella pump solutions. This training ensures he can provide even more qualified advice and support to customers regarding our solutions and their unique needs.

### A Local Partner – Closer to Customers

As a Danish company, we have always been dedicated to our customers' success. With Austin as our local representative, we now offer:

- **Local Presence:** A closer connection with customers who understand the US market and specific needs.
- **Enhanced Support:** Faster response times and tailored assistance.
- **Seamless Communication:** No time zone barriers – we're available during your business hours.
- **Stronger Relationships:** Building closer collaborations to support your growth.

Earlier this year, Austin underwent an extensive onboarding program at our headquarters in Denmark. With his latest visit in December, he is now even better equipped to combine local insights with technical expertise on our solutions.

We are excited to showcase our innovative solutions at the **IPPE Expo in Atlanta from January 28-30, 2025**. Visit us at booth **B51048**, where Austin and our team look forward to meeting you!

